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BUSINESS VALUE PROGRAM



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WAT IS HET?

Value Discovery Workshop

Customer Immersion
Experience (CIE)





- Wat is het doel?
- Vergaren van kennis
Wat gebruik ik wanneer?
- Matchen met eigen werkomgeving
Waar zit de toegevoegde waarde?
- Klant beter leren kennen
Welke knelpunten spelen er?

WANNEER IN TE ZETTEN?

- Onbekendheid met de functionaliteit
- Strategisch startpunt t.a.v. adoptie
- Vertalen specifieke klantbehoefte naar Office 365



CENTRIC EN MICROSOFT BIEDEN HULP!

- Business Value Programma
- Beschikbaar voor Centric (Microsoft Partner)
- Locatie naar keuze
 - Centric
 - Microsoft
 - Klantlocatie



MICROSOFT 365 OMGEVING

Office 365

OutlookCalendarPeopleYammerOneDriveSitesProjectsCRMTasksPower BLSocial ListeningDelveAdmin

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Contoso

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Featured News Story

Contoso Sponsors School of Fine Art Scholarships

Contoso is pleased to announce it will offer three \$5,000 scholarships for exceptional budding artists who wish to attend the School of Fine Arts next fall. [Read More...](#)



Job Openings



Contoso Café



Emergency Procedures



Campus Maps

Discussions Board

+ new discussion

RecentMy discussionsUnanswered questions

Congratulations to our CEO
Congratulations to Dan Jump for receiving the National Award for innovative Leadership at the Electro...
By Alan Steiner | Yesterday at 3:18 PM

Gearing up for the M400 Release
Plans for the M400 official launch events are being finalized and we are gearing up for this fun and exci...



Featured Blog



Featured Employee



Product spotlight



Featured Blog

From the CEO - At Contoso, there is more to success than just a positive bottom line. We use four guiding principles to judge our accomplishments... [Read more...](#)

Upcoming Events

JUNE

18

Monthly Investor Briefing

Location:
Time: 11:00 AM

JUNE

29

Company Outing

Location:
Time: 11:00 AM

Popular Documents

 Managing an eDiscovery case

Renee Lo

★★★★★

 Quick Reference Card

Renee Lo

★★★★★



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WERK MET SCENARIO'S

- Productivity
- Collaboration
- Mobility Integration
- Security - GDPR

WERK MET PERSONA'S



Jeff Hay
Chief Information Officer

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Julian Isla
VP Sales Operations

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Karen Berg
VP Operations and Business Strategy

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Kelly Krout
Public Relations Representative

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Molly Clark
Director Sales Analysis

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Renee Lo
Director of IT

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Sanjay Shah
Director Quality Control

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Ty Carlson
Chief Operations Officer

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- Eigen rol
- Rijkere ervaring

ERVAAR HET ZELF!

- 12.40 uur Collaboration
- 12.55 uur Productivity
- 13.10 uur Security GDPR

Op Het Plein (rechts achterin)



MEERWAARDE CREËREN VOOR DE BUSINESS MET BEHULP VAN OFFICE 365 DOOR NILS FRERIKSEN & HANS VAN DER MEER

Geef jouw feedback!

- Gebruik je mobiel
Ga naar bit.ly/ct19o365
- Of start dit op met de QR code;

